



Come to rose plastic - the world's No. 1 supplier of high-quality plastic packaging for the tooling industry. As a family-owned, medium-sized company, we develop and produce high-quality tubes, boxes and cases - and have more than 800 employees worldwide. Now we are looking for you to continue our success story together with you...

For our location in Pune, India:

Sales Manager – Pan India

YOUR TASKS:

- Sales of plastic packaging solutions; Developing new business and accounts
- Generating new lines of business with existing customers
- Exploring different industries for selling products
- Controlling sales functions to key accounts
- Achievement of sales budget
- Ensuring 100% coverage of listed customers as per decided frequency
- Leading a small sales team (Area Sales Managers, CSR)

YOUR PROFILE:

- Minimum of 10 years' experience in sales or key account function, preferred in international company or exposure (dealing, selling, importing) to an international company. At least 5 - 7 year should be with cutting tool industry (manufacturer, importer, professional distributor)
- Leadership experience will be a plus
- Knowhow in cutting tool or engineering industry
- Flexibility and willingness to travel
- Excellent interpersonal, organizational, and communication skills
- Good in spoken and written English
- Highly proficient in MS-office products; Experience with ERP / SAP software is preferred

OUR BENEFITS:

- Attractive, performance-based remuneration package
- Working for an international company, being part of a global market leader
- Excellent growth perspectives for the Indian market



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